

## **Frenkel Topping Group plc**

("Frenkel Topping" or the "Company" or the "Group")

### **Joint Venture with Ralli Ltd**

#### **Legal and financial advice firms join forces to deliver exceptional service in Personal Injury and Clinical Negligence Cases**

Frenkel Topping Group plc (AIM: FEN), a specialist financial and professional services firm operating within the personal injury and clinical negligence marketplace, is pleased to announce a joint venture ("JV") between its IFA arm and law firm Ralli Ltd ("Ralli"), taking its joint ventures to six in the personal injury ("PI") and clinical negligence ("Clin Neg") space.

The Group's independent financial advice division, Frenkel Topping Limited, and Ralli will provide services jointly under the trading name Ralli Financial Services Ltd ("RFS"). Ralli Managing Director, Martin Coyne, lead partner Adrian Anderson and Partner, Stephen Fox, will act as directors of RFS alongside Frenkel Topping's Group CEO, Richard Fraser, Chief Operations Officer, Mark Holt and Chief Financial Officer, Elaine Cullen-Grant.

RFS combines the specialist skills of Frenkel Topping Limited with Ralli to deliver a seamless legal and financial advice journey to clients involved in litigation after severe injury, illness or clinical negligence.

RFS is the latest in Frenkel Topping's strategy to strengthen relationships with likeminded firms in the PI and Clin Neg space. The Group's five other JVs have also added c.£55m of Assets Under Management ("AUM") to the Company to date and we are confident this JV will add to this.

Through RFS, Frenkel Topping will become Ralli's preferred partner for clients who require investment advice post settlement and RFS will extend the law firm's suite of services to meet the needs of the most complex client cases. Both these Manchester-headquartered firms deliver services nationally and this JV is expected to bring synergies and support future growth for both businesses.

With more than 30 years' experience in the industry, Frenkel Topping has earned a reputation for commercial astuteness underpinned by a strong moral obligation to its clients, employees and wider society, with a continued focus on its Environmental, Social and Governance (ESG) impact.

Through its core business, Frenkel Topping Limited, the firm supports litigators pre-settlement, by providing expert witness services, and post-settlement, to achieve the best long-term financial outcomes for clients after injury. It boasts a client retention rate of 99%.

Ralli is a specialist at supporting clients after personal injury, road traffic accidents, medical negligence, serious injury and military accidents.

#### **Mark Holt, Managing Director of Frenkel Topping Limited, said:**

*"I have known and worked with the team at Ralli for many years and have always been impressed by their professionalism and standard of client care. This alliance is a hugely positive development for both firms by aligning two great businesses, with one shared ethos and a mutual drive to put the client first."*

#### **Richard Fraser, CEO of Frenkel Topping Group, said:**

*“As part of our strategy to grow our core business, we are formalising our relationships with high calibre firms who share our client-first mentality. Joint ventures, like this one with Ralli, expand our network of new business referrers and demonstrate our commitment to innovate and enhance our services, ultimately supporting our objective to increase shareholder value.”*

**Martin Coyne, Managing Director of Ralli, said:**

*“We have trusted Frenkel Topping for 30 years to deliver IFA services to our clients. This joint venture cements our shared commitment to our clients to provide a consistently exceptional service and allows us to offer our clients a broader suite of services delivered with care, compassion and integrity.”*

**For further information:**

**Frenkel Topping Group plc**

Richard Fraser, Chief Executive Officer

[www.frenkeltopping.co.uk](http://www.frenkeltopping.co.uk)

Tel: 0161 886 8000

**finnCap Ltd**

Carl Holmes/James Thompson/Milesh Hindocha  
(Corporate Finance)

Tel: 020 7220 0500

Tim Redfern / Richard Chambers (ECM)

**About Frenkel Topping Group:**

The financial services firm consists of Frenkel Topping Limited, Ascencia Investment Management, Obiter Wealth Management, Equatas Accountants, Forth Associates, A & M Bacon Limited and Partners in Costs Limited.

The group of companies specialises in providing financial advice and asset protection services to clients at times of financial vulnerability, with particular expertise in the field of personal injury and clinical negligence.

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The Group's discretionary fund manager, Ascencia, provides financial portfolios for clients in unique circumstances. In recent years Ascencia has diversified its portfolios to include a Sharia-law-compliant portfolio and a number of ESG portfolios in response to increased interest in socially responsible investing (SRI).

Obiter provides a generalist wealth management service - including advice on Savings and Investments; Tax planning; Life Insurance; Critical Illness and Income protection; Endowment advice and Keyman Insurance, with a particular specialism in financial advice on pensions and pension sharing orders for the clients of divorce and family lawyers. Obiter applies the

same core principles of honesty, transparency, responsibility and reliability to individuals, regardless of background or situation.

In 2019, Frenkel Topping launched its accountancy arm, Equatas, to assist clients with tax planning and move closer to providing a full end-to-end service under the Group brand, improving the experience for clients and maintaining the Group's standards throughout the client journey.

In 2020 Frenkel Topping acquired Forth Associates, a specialist forensic accounting services business which assists in financial and legal disputes. The acquisition makes Frenkel Topping the largest independent provider of financial expert witness reports to the claimant marketplace.

Earlier in 2021 Frenkel Topping acquired A & M Bacon Limited a leading costs specialist in local government and Court of Protection, and Partners in Costs Limited who specialise in civil litigation claims, including personal injury (ranging from catastrophic injury to clinical negligence), professional negligence, commercial claims and court of protection costs.

For more information visit: [www.frenkeltoppinggroup.co.uk](http://www.frenkeltoppinggroup.co.uk)